

**MINUTES
BOARD OF DIRECTORS
FINGER LAKES REGIONAL
TELECOMMUNICATIONS DEVELOPMENT CORPORATION
OCTOBER 27, 2006**

The meeting of the Finger Lakes Regional Telecommunications Development Corporation (TDC) was called to order by Geoffrey Astles at 10:30 a.m. in the County's Economic Development Conference Room.

In attendance were:

Members:

Geoffrey Astles, Ontario County Administrator
Mike Bell, Director of Tech Services, Canandaigua Brands
Dan Fessenden, Executive Director, Cornell Ag & Food Tech Park
Edward Hemminger, Chief Information Officer, Ontario County
Wayne Houseman, Vice Chairman, Ontario County Board of Supervisors
Jack McCabe, Associate Superintendent, BOCES
Mike Manikowski, Ontario County Economic Developer

Guests:

Joe Starks, ECC Technologies

Absent:

Doug Mossbrook, Eagle Mountain, Inc.
David R. Smith, CEO, Infotonics

APPROVAL OF MINUTES –August 25, 2006

A motion was made to approve the minutes of the August 25, 2006 meeting by Wayne Houseman, seconded by Mike Bell, and carried.

OPEN POSITION ON BOARD

Ed Hemminger mentioned the name of David Morrow, former CIO for Canandaigua National Bank, who indicated an interest in filling the vacant seat on the Board. Also mentioned was the upcoming vacancy that will occur with Dan Fessenden imminent resignation. Dan indicated that he would inquire to see if Dr. Robert Seem, President of the Ag & Food Technology Park Board of Directors, might be interested in filling the vacancy on a temporary or permanent basis.

Geoff Astles asked that the Board receive copies of the two resumes or bios prior to the next Board meeting scheduled for December 8, 2006.

INSURANCE

Ed Hemminger advised that he expected insurance quotes sometime next week on a \$5 million policy, and that he contacted the Workers Compensation Board to let them know there are no staff employees, so Workers Compensation and disability would not be required. After receipt of the quotes, approval would be required by the Board, which could be done through email. John Parrott, the county's risk manager, provided assistance on the matter. Ed Hemminger stated that the County Finance Office would transfer the \$2.5 million to the Fiberoptic account after the insurance requirement is met, and then he could set up a bank account and pay ECC Technologies and James Townsend.

Mike Manikowski mentioned that Kris Thorsness helped set up the not-for-profit Ag Tech Park and could probably provide some assistance with insurance requirements if needed.

NEW BUSINESS

A motion was made by Mike Bell to enter into executive session to discuss sensitive business related to negotiations. The motion was seconded by Dan Fessenden, and carried.

A motion was made by Mike Manikowski, seconded by Dan Fessenden to return to regular session.

Mike Manikowski made a three-fold motion to include

- 1) Authorization for Ed Hemminger and Joe Starks to move forward with the details of the fiberoptic negotiations with the private sector;
- 2) Authorization to utilize grant money (\$800,000 or \$1 million) as opposed to borrowing it for the development of the segment, and;
- 3) Authorization for ECC to move forward with the design, and planning and development of the specs to obtain a quote. Also to prepare a press release and introductory materials for both the press and members of the Board of Supervisors for a future update.

The motion was seconded by Mike Bell and carried.

UPDATES

Ed Hemminger advised that he was invited to a Broadband conference sponsored by the New York State Economic Development Office. He indicated that he would be part of a panel addressing solutions to rural broadband. He invited anyone interested to attend.

Joe Starks advised that the CPCN Public Service Commission had all the required documentation, which met the required criteria, and he was waiting for everything to be finalized and returned. When the CPCN is finalized it will provide the ability to *host* school districts to fiber networks, and established the corporation as a carrier allowing for the ability to use utility poles.

Geoff Astles advised that a marketing update would be emailed to all members.

Ed Hemminger advised that the basic website needed to be up-loaded to the county website and a link established.

Being no further business, the meeting adjourned at 11:45 a.m. following a motion by Wayne Houseman, seconded by Jack McCabe. The next meeting will be held at 10:30 a.m. on December 8, 2006 in the Economic Development Conference Room.

Respectfully submitted,

Margaret Cooper

Secretary to the County Administrator

Distribution:

All attendees, present and absent
Ontario County Board of Supervisors
Darlys McDonough, Deputy County Administrator
Roberta Hutchinson, Asst. Economic Developer

John Park, County Attorney
Clerk, Board of Supervisors
Cathy Bentzoni, County Finance Officer
Kristen Thorness, Esq.