

MINUTES
FINGER LAKES REGIONAL TELECOMMUNICATIONS DEVELOPMENT CORPORATION
dba AXCESS ONTARIO
BOARD OF DIRECTORS MEETING
December 12, 2012

Members Present:

Geoff Astles, Retired County Administrator
John Dorak, Noyes Memorial Hospital IT Director
John Garvey, County Administrator
Ed Hemminger, SMS
Michael Manikowski, Ontario County Economic Developer
Doug Mossbrook, Eagle Mountain, Inc.
John Sheppard, Supervisor, Town of Seneca
David R. Smith, Ontario County Citizen
Camille Sorensen, Wayne Finger Lakes BOCES
Steve von Berg, Pervasive Solutions

Members Absent:

Donna Reeves-Collins, Rich Products
Robert Seem, Cornell Ag & Food Tech Park

Others Present:

Sean Barry, Ontario County CIO
Meghan Connor Murphy, Dixon Schwabl
Reliefia Kramer, Recording Secretary
Terry Phillips, Bonadio & Co., on conference call
Linda Weiner, on behalf of Bonadio & Co.
Andy Lukasiewicz, ECC Technologies
James Townsend, Esq., Remington, Gifford, Williams & Colicchio

The meeting of the Board of Directors of the Finger Lakes Regional Telecommunications Development Corporation, dba Axxcess Ontario was called to order in the Ontario County Municipal Building, 3rd Floor Conference Room by David R. Smith at 10:00 a.m.

APPROVAL OF THE MINUTES

Chair Smith requested a motion to approve the minutes of October 26, 2012.

Ed Hemminger made a motion, which was seconded by John Dorak to approve the October 26, 2012 minutes. Motion carried.

FINANCIAL UPDATE

Mr. Phillips gave a financial update to the Board. Discussion took place regarding financials.

SALES & OPERATIONS UPDATE

Andy Lukasiewicz updated the Board on Sales and Operations.

Mr. Lukasiewicz informed the Board that ECC is hiring Jeff Gasper an accomplished sales engineer. Mr. Gasper will begin working with ECC on January 2, 2013.

SELL SHEET UPDATE

Megan Connor Murphy distributed and discussed the carrier version of the sell sheet.

NEXT MEETING – January 25, 2013

ADJOURNMENT - The December 12, 2012 Access Ontario Board of Directors Meeting adjourned at 10:40.

Distribution:

All attendees, present and absent
Ontario County Board of Supervisors
Clerk's Office, Board of Supervisors
Darlys McDonough, Deputy County Administrator

John Garvey, County Administrator
John Park, County Attorney
Cathy Bentzoni, County Finance Officer
Michael Wojcik, Economic Development